Unmatched CPQ Expertise

Delivering product and system configuration solutions in all phases of the selling and production chain

What distinguishes Argano's Variant Configuration practice more than anything else is our knowledge that SAP's core configurators are not just mechanisms for selecting product options, but full-blown inference engines through which virtually any product or system challenge can be represented and solved.

Real product and system modeling is a rigorous business discipline; it includes elements of art, science, and craft. To successfully build an effective, maintainable product and system model requires in-depth, intensive training. Argano delivers it all.

Proven Expertise

Argano's Variant Configuration Principals have lived the core SAP Variant Configuration engine from its beginnings – at the inception of R/3 as the Client-server replacement for the R/2 Mainframe – through all its metamorphoses thereafter:

- Variant Configurator (VC)
- Sales Configurator Engine with Variant Configurator Advanced Mode (SCE)
- Internet Pricing and Configuration (IPC)
- Solution Sales Configurator (SSC),
- Advanced Variant Configurator (AVC)
- Configuration and Pricing Services (CPS)

Our team of experts has lived and mastered all of VC's integrations into SAP's surrounding business systems. Plus, in collaboration with SAP and the Configurator Workgroup, we wrote the first, foundational Configuration Requirements Document.

Bottom Line: there is no group of practitioners with greater or deeper expertise in the core configurators' internals and in their successful implementation.

About Argano

Argano, the world's first and leading designer of modern Digital Foundations™, empowers companies to reimagine their business operations by integrating, automating, and optimizing the way data, technologies and users interact. Fortune 100 to Global Fortune 2000 trust us for a faster, more reliable journey to their best digital future. Learn more at www.argano.com.

Argano's CPQ Experts

Our CPQ practice is led by a team with 100+ years of combined experience and 70+ completed projects.

Aditya Bahl
President, Digital Core

Henk Meeter
CPQ Practice Lead

Jamil Zaman
Principal Consultant

Peter Illing
Principal Consultant

Michael Burianek
Principal Consultant

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