

Multi-Channel Self-Service Enablement

Diversify revenue generation engines with Salesforce Revenue Cloud

Business Outcomes

Long-term Roadmap

Future-state vision leveraging Revenue Cloud features and capabilities

Integration

Ability to integrate with a Billing engine and/or Commerce platform

UX Blueprints

Defined personas and user experience flows to support multi-channel strategy

Key Objectives

Plan to Expand

Blueprint to expand into multi-channel and/or self-service model

Revenue Cloud implementation plan with timeline and estimates

UX Optimization

Understand the ideal user experience by personas and supported use cases

Process Automation

Define order management strategy to support automated provisioning and/or fulfillment

Tie order events to an invoice and payments against an invoice

Commercials



Contact Derik Quinn, Client Success VP, for pricing

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Deliverables



- ✓ Technology Readiness Readout
- ✓ Current/Future State Gap Analysis
- ✓ UX/UI Wireframes
- ✓ Change Readiness Assessment
- ✓ Roadmap, timeline, and estimates