

CPQ Package to Revenue Cloud Migration

Consolidate your entire revenue lifecycle onto one comprehensive platform

Business Outcomes



Solution Composability

Platform is scalable and flexible without the constraints of a packaged software solution



Cost Savings

Event-based licensing vs. traditional per user license



Extensibility

Other capabilities such as Billing, Commerce and Contracts make multi-channel and self-service easier

Commercials



Contact Derik Quinn, Client Success VP, for pricing

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Deliverables



- ✓ Technical Debt Heat Map
- ✓ Key KPIs and Success Measures
- ✓ Current/Future State Gap Analysis
- ✓ Migration Blueprint, including roadmap, timeline, and estimates

Key Objectives



Consolidation

Migrate from customized software package to Revenue Cloud as Product-to-Cash platform

Consolidate onto a single platform for CPQ, Billing, and Contracts

Standardization

Reduce technical debt by deprecating customizations and aligning to standard features and capabilities

Business Justification

Prove the business value of Revenue Cloud migration with future-state vision backed by timeline and estimates