



## Salesforce Manufacturing Cloud

### Set the stage for future transformation with industry-specific, out-of-the-box functionality

By transitioning from a customized Salesforce environment to Salesforce Manufacturing Cloud, you can unlock the full potential of a CRM platform tailored to the manufacturing industry. Our team of experienced Salesforce consultants specializes in implementing Manufacturing Cloud to align with your unique processes. In about four weeks for \$65,000\*, Argano will provide:

- A governance assessment and action plan
- Current/future state architecture diagrams
- Technical debt and Salesforce Org analysis
- Future state capability inventory
- Remediation plan and migration roadmap

\*Price and duration dependent on client discovery

### Why Work with Argano?

✓ **Customization Expertise:** We will work closely with your team to understand your specific requirements and tailor the platform accordingly. Whether it's configuring product catalogs, integrating with manufacturing systems, or creating custom workflows, we have the expertise to ensure a seamless transition.

✓ **Data Migration and Integration:** Our experts will handle the data migration, ensuring the integrity and accuracy of your valuable data. We will also seamlessly integrate Manufacturing Cloud with your existing systems, such as ERP or PLM software, to provide a unified view of your operations.

✓ **User Adoption and Training:** We understand that transitioning to a new system can be challenging for your employees. Our offering includes comprehensive user adoption and training programs to ensure a smooth transition.

✓ **Ongoing Support and Maintenance:** With Manufacturing Cloud being a supported product, you can rest assured that you will receive regular updates, maintenance, and support from Salesforce. Our team will also be available to provide ongoing support, address any issues, and assist with future enhancements or customizations as your business evolves.

### Business Challenges Associated with Custom Solutions:

- Inability to leverage seasonal Salesforce releases
- Compounding technical debt exacerbated by inherent complexity
- Development resources tied down by maintenance burden of over-customized Salesforce Org
- Lack of solution scalability hinders growth and system performance
- Developing custom Salesforce functionality to support emerging business requirements is resource and time intensive

*"The manufacturers who choose to invest in providing excellent customer, partner, and employee experiences will enjoy significant advantage over those that don't... a new generation of technologies and platforms, designed specifically for manufacturers, helps put the customer experience at the center of your business."*

Salesforce  
*The Future of Manufacturing is all about the Quality of Customer Experience*