



Streamlined Business Operations

Improve cash flow and reduce costs with automated billing and invoicing

In today's challenging economic climate, businesses are looking to accelerate cash flow and optimize customer experience. Automating billing and invoicing processes reduces the risk of human errors and ensures prompt and accurate invoicing, rapid cash collection, and streamlined revenue recognition. With more than 20 years of experience building order to cash solutions on the Salesforce platform, Argano has helped hundreds of companies across various industries reap the operational and customer-centric benefits of automated billing and invoicing.

Solution Overview

- **Salesforce Billing**
 - Invoicing, payment, and revenue recognition
- **Salesforce Configure Price Quote**
 - Product catalog and pricing rules
 - Product configurator and conditional quote terms
 - Discount controls and advanced approvals
- **Self-Service Portal powered by Salesforce Experience Cloud**
 - Self-service account management
 - Payment gateway integration

- **Mulesoft Anypoint Platform**
 - Synchronize data and automate transactions between Salesforce, ERP, and other third-party systems
- **Tableau for Finance Analytics**
 - Accounts receivable analysis
 - Cash flow details drill down
 - Revenue and pricing analytics
- **Data Cloud**
 - Unified customer data sets around a single-source-of-truth
 - 360-degree view of each customer

We know Salesforce

Argano is a longstanding Salesforce partner that empowers businesses to optimize operations, enhance customer experiences, and drive revenue by enabling agile and integrated business processes. Focusing on industry-specific best practices combined with extensive solution experience, we accelerate time-to-value for our clients' Salesforce initiatives.

Find out how Argano and Salesforce maximize technology investments and drive success. Contact us today at salesforce@argano.com.

Business Outcomes

- Automate finance processes and improve cash flow
- Offer new pricing models, including subscription and usage-based products
- Gain 360-degree view of billable transactions including payments
- Improve revenue reporting and revenue schedule definition for specific product types
- Reduce ERP integration costs

Argano Differentiators

- Faster time-to-value
- Blended project teams with the right resources
- End-to-end solution demos for proof-of-concept
- Pre-sales resources ready to collaborate
- Extensive industry expertise and best practices